

OUR VISION

To rid the Earth of Financial Crime.

The proceeds of financial crime fund some of the biggest challenges confronting the environment and humanity today, including terrorism, sexual exploitation, modern slavery, wildlife poaching and drug smuggling

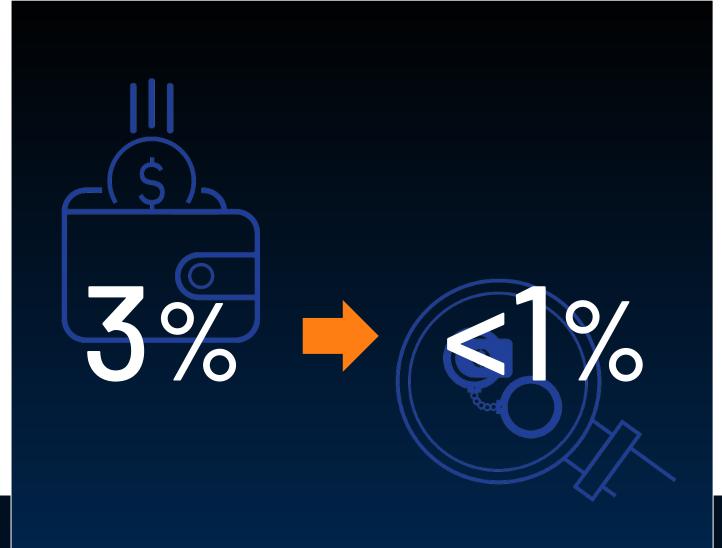




Banks spend 3% of revenues to Manage Financial Crime Risk



Less than 1% of financial crime is detected.



So 3% of revenue, is being invested to manage <1% of the illicit activity running through banks.



# CREATING THE STANDARD IN FINANCIAL CRIME RISK

• Elucidate is a financial crime risk quantification platform, regulated by the BaFin and ESMA, providing the market's only authorised financial crime benchmark. This is a marked contrast to the subjective and manual approach currently deployed by most financial institutions.

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 Our proprietary model scores and predicts the internal and counterparty financial crime risk for financial institutions, enabling clients to price and mitigate that risk.



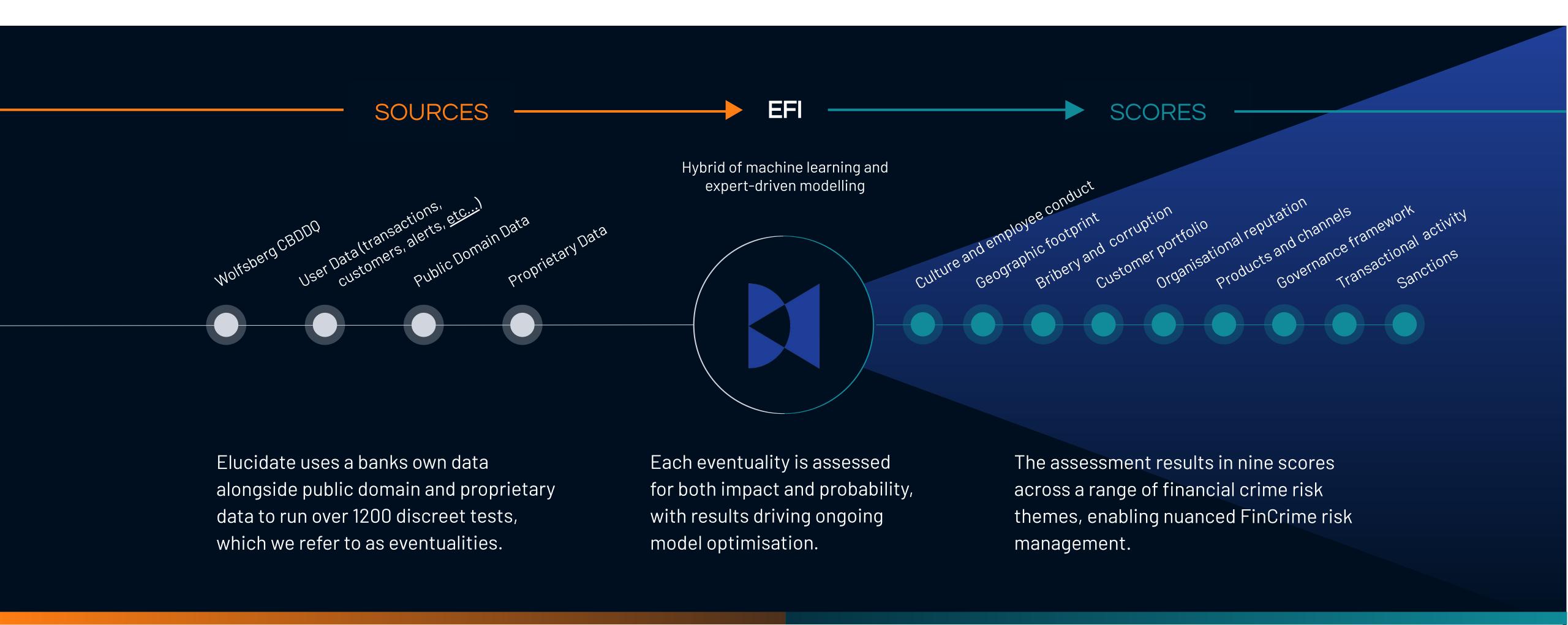
• Elucidate enables financial crime risk pricing and eventual securitisation of a new resulting asset class.



 We directly address one of the most critical pain points in the financial sector and satisfy several critical regulatory requirements, which are expected to increase in the future.



## USING DATA TO ANALYSE FINANCIAL CRIME RISK





# THE PATHWAY TO EXPONENTIAL GROWTH

#### Be the industry standard

- Provide a measurable standard
- Validate EFI through ESMA regulated status
- Achieve 20%+ market coverage

#### Evidence the Network Effect

- Leverage the standard to drive adoption
- Achieve R Value = 3
- Enable unlimited upside with users

#### User-centric, secure and easy to deploy

- Optimised UX
- ISO 27001 / SOC2 certification
- Automated user life cycle
- Enhanced data integration

### Commercial Validation





















## Regulatory Validation



مصرف الإمارات العربية المتحدة المركزي

CENTRAL BANK OF THE U.A.E.

This is an area where technology could have a powerful influence. The future of effective money laundering controls may require the creation of powerful centralized networks. Similar to lenders' ability to ping the credit bureaus before extending credit, imagine equivalent institutions for financial crime.

Angela Strange, a16z fintech general partner

